

TRANSFORMING LONG-TERM SERVICES AND SUPPORTS (LTSS)

SCAN Foundation Summit
Sacramento, CA
November 13, 2013

Jennie Chin Hansen, RN, MS, FAAN
CEO, American Geriatrics Society
New York, NY

www.americangeriatrics.org

#geriatrics #3ormore jhansen@americangeriatrics.org



THE AMERICAN GERIATRICS SOCIETY

Geriatrics Health Professionals.

Leading Change. Improving care for older adults.

How Did We Arrive Here?

- ❑ The STORY/STORIES
 - ❑ The demographics and the data
 - ❑ The historical incentives and the costs
 - ❑ The External Changes and the Needed Evolution in Framing
 - ❑ A Decent and Civil Society
-
- ❑ And the New Ways We Can Work to Assure Decency, Dignity and Capacity

What it means...

Change is a process,
not an event.

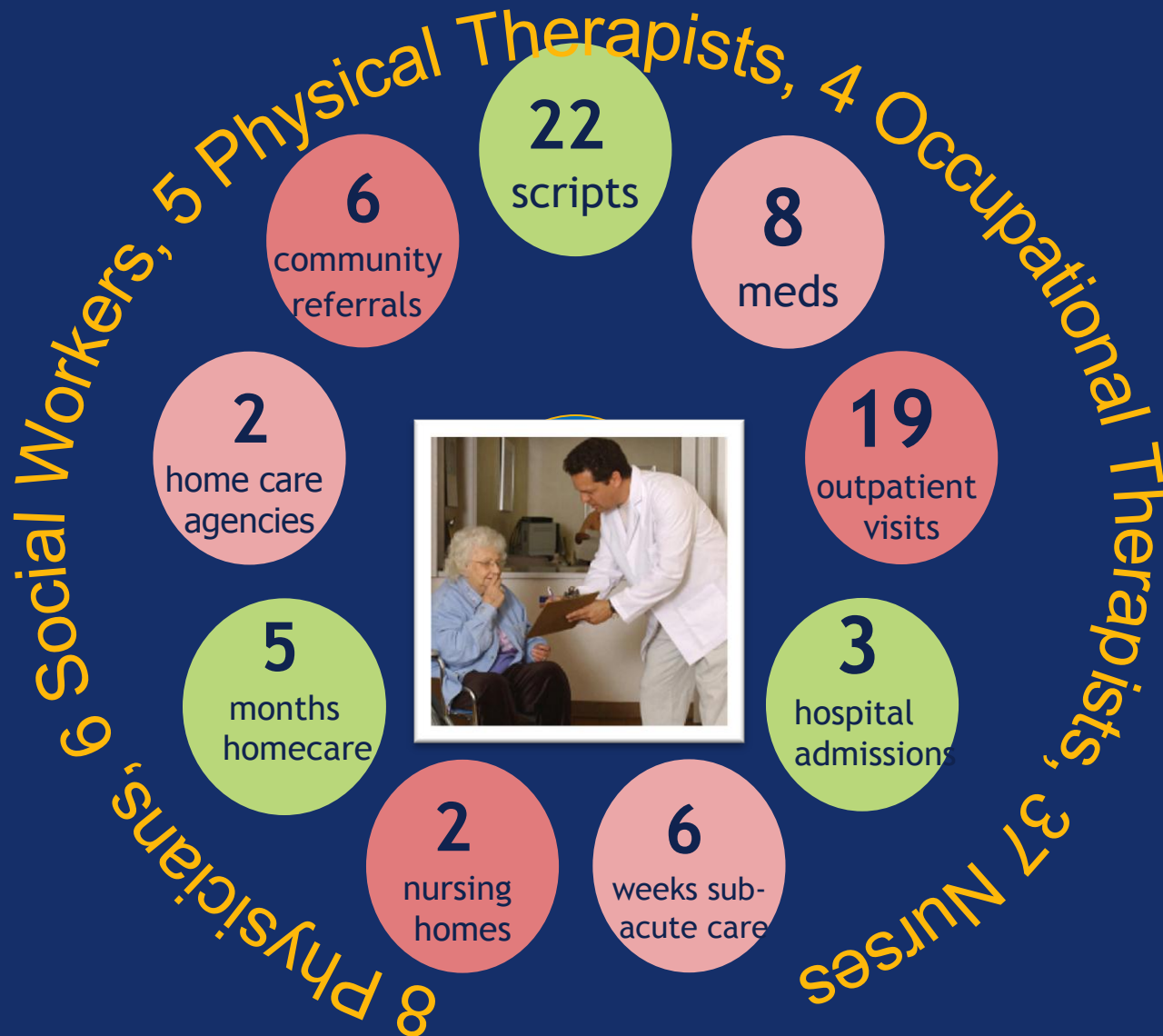


The Story of Ms. N.

- ❑ 77 year-old widow
- ❑ Retired factory worker
- ❑ Lives alone
- ❑ Income: Social Security
- ❑ Insurance: Medicare, Medicaid
- ❑ Daughter, lives 10 miles away with husband and three teenagers
- ❑ Six chronic conditions
- ❑ Physicians: internist, ophthalmologist, and others
- ❑ Eight prescription medications



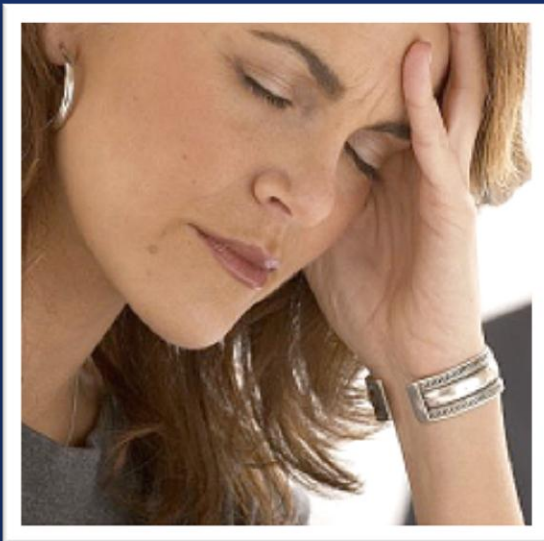
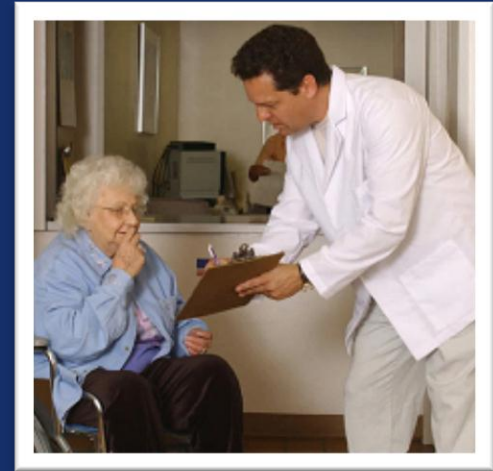
A Year in Ms. N's Life-



From Dr. Chad Boulton with permission 11.10

Ms. N

- Confused by care, medications
- Feels discouraged
- Adheres only partially



Daughter

- Stressed out
- Reduced work to half-time
- Considering nursing home

Medicare paid \$42,400 to providers for her care

The Program of All Inclusive Care of Elders (PACE) Model and Philosophy

Passed in 1997 (16 years ago; 33 years since On Lok started the journey)

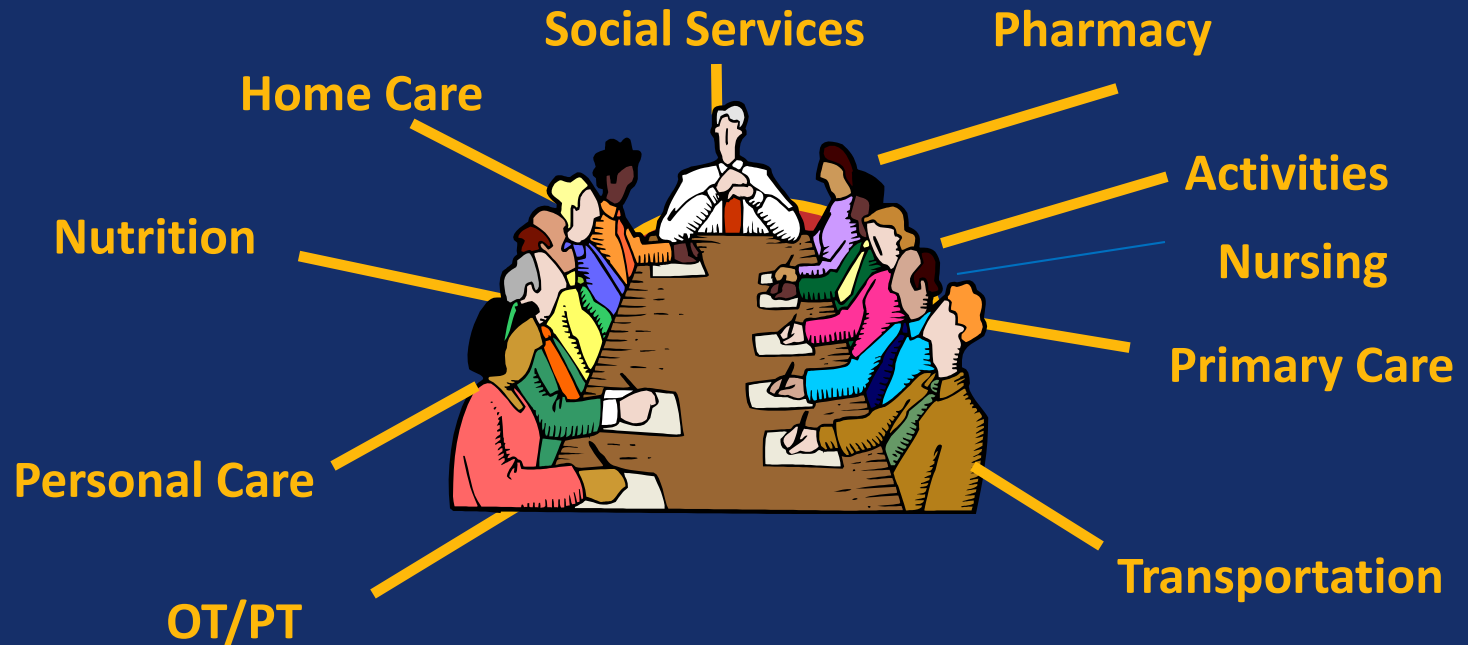
Honors what elders (nursing home qualified) want

- ❑ To stay in familiar surroundings
- ❑ To maintain autonomy
- ❑ To maintain a maximum level of physical, social, and cognitive function
- ❑ www.npaonline.org

National PACE Association, 2013

PACE Integrated Service Delivery and Team Managed Care

Interdisciplinary Teams

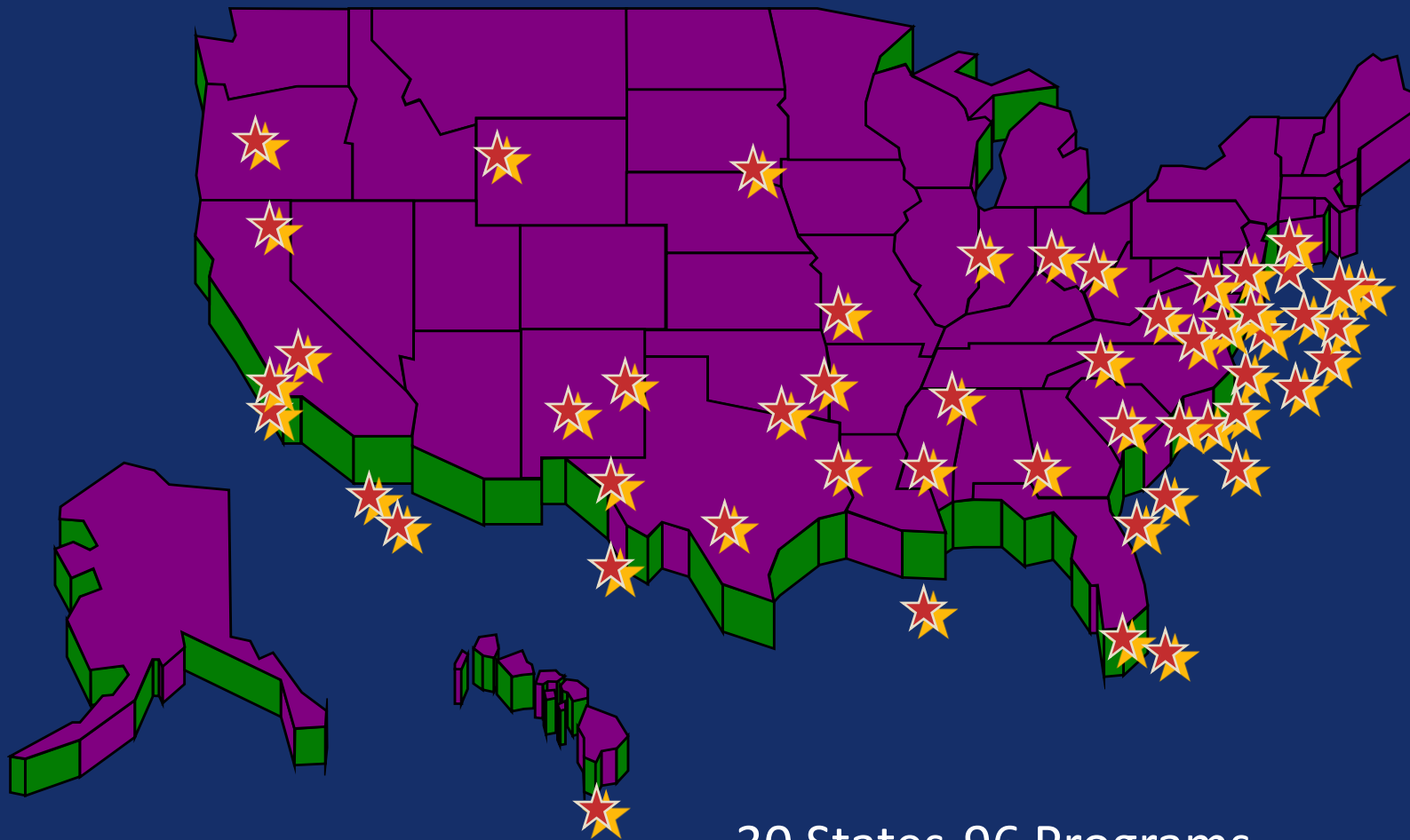


PACE Capitated, Pooled Financing/Global Payment

- ❑ Medicare capitation rate adjusted for the frailty of the PACE enrollees
- ❑ Integration of Medicare, Medicaid and private pay payments



PACE Programs Around the Nation



30 States-96 Programs,
2013

Evolving Directions: Framing Health and Care of Older Adults

Faster momentum of changes

(health care reimbursement and delivery)



Focus on improving quality

(with attention to the most expensive as a new culture)



(Patient→Older Adult and not just in institutions)

Health payors and providers expanding considerations



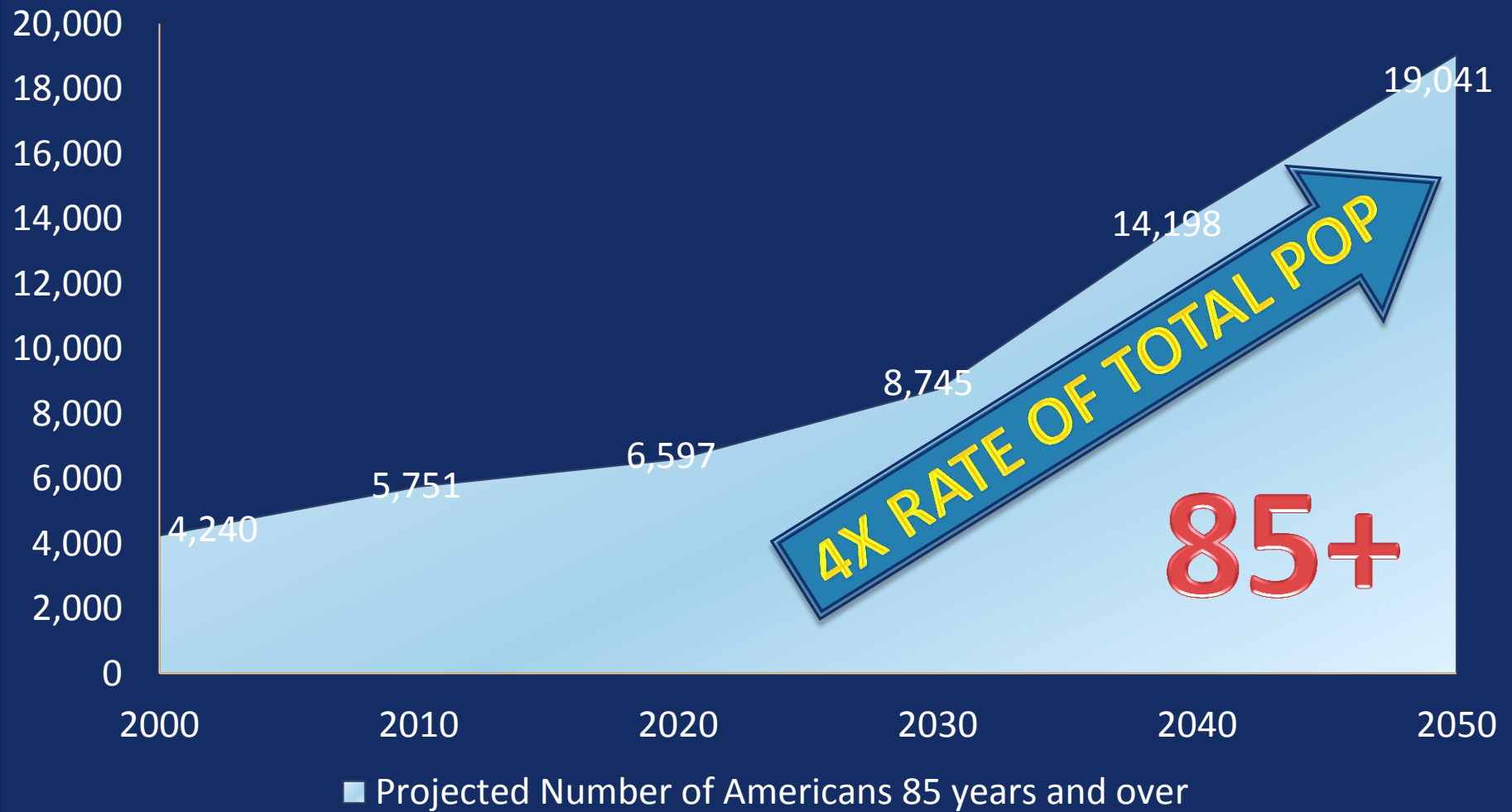
(More concrete population health initiatives)

Beyond hospital and traditional facility settings

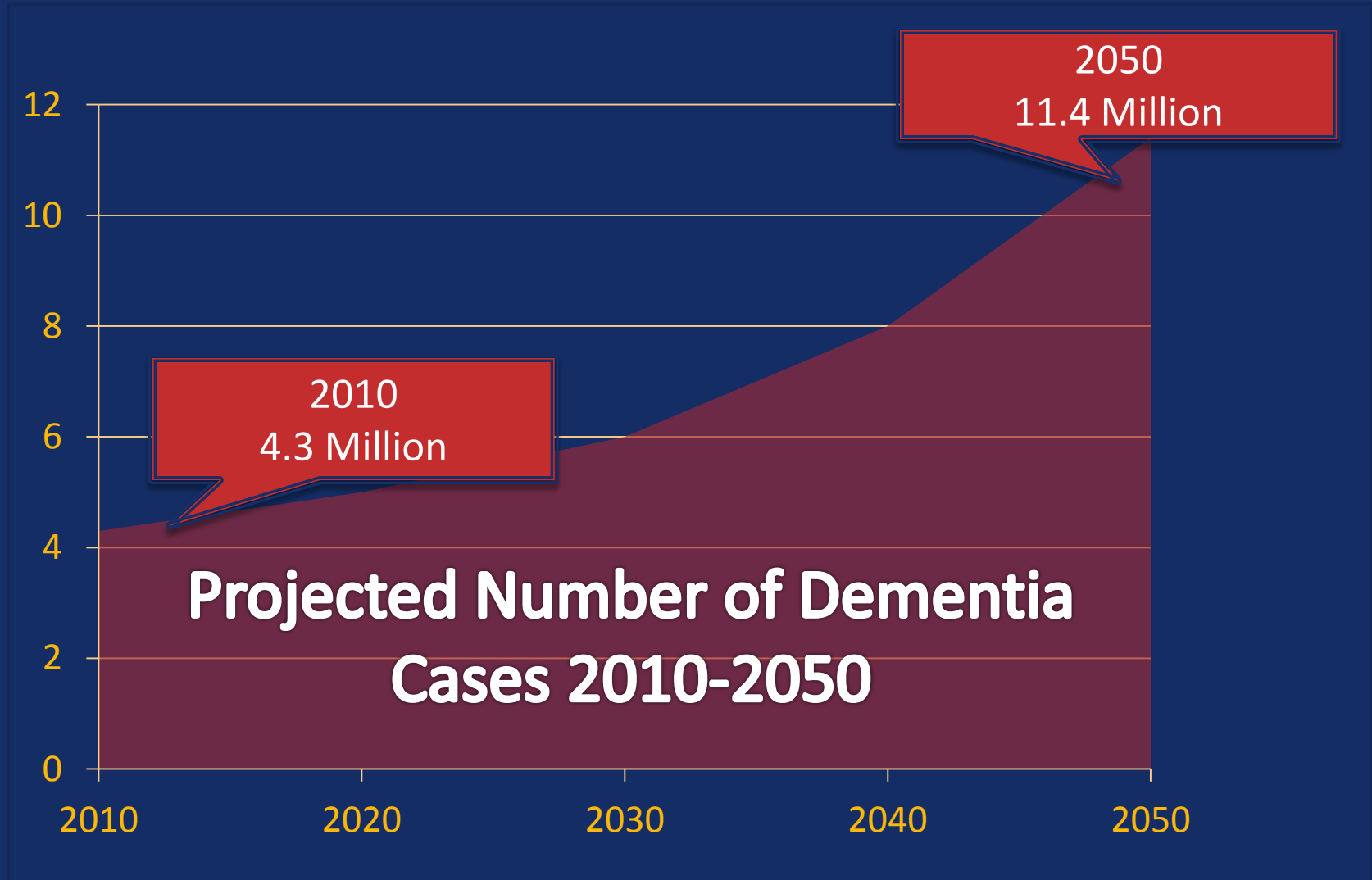
AGS

THE AMERICAN GERIATRICS SOCIETY
Geriatrics Health Professionals.
Leading Change. Improving care for older adults.

Fastest Growing Population



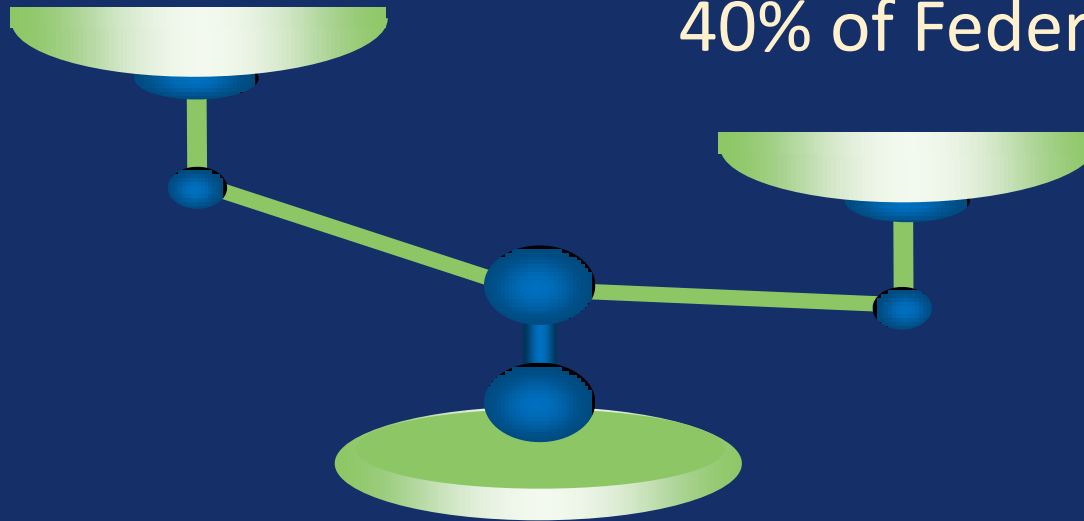
Case Study: Dementia -43% of those>85yrs



Summary on Costs

In 2012, total US Health Care spending is \$2.8 trillion (18% of GDP)

By 2037, will rise to 25% of GDP (and comprise 40% of Federal budget)

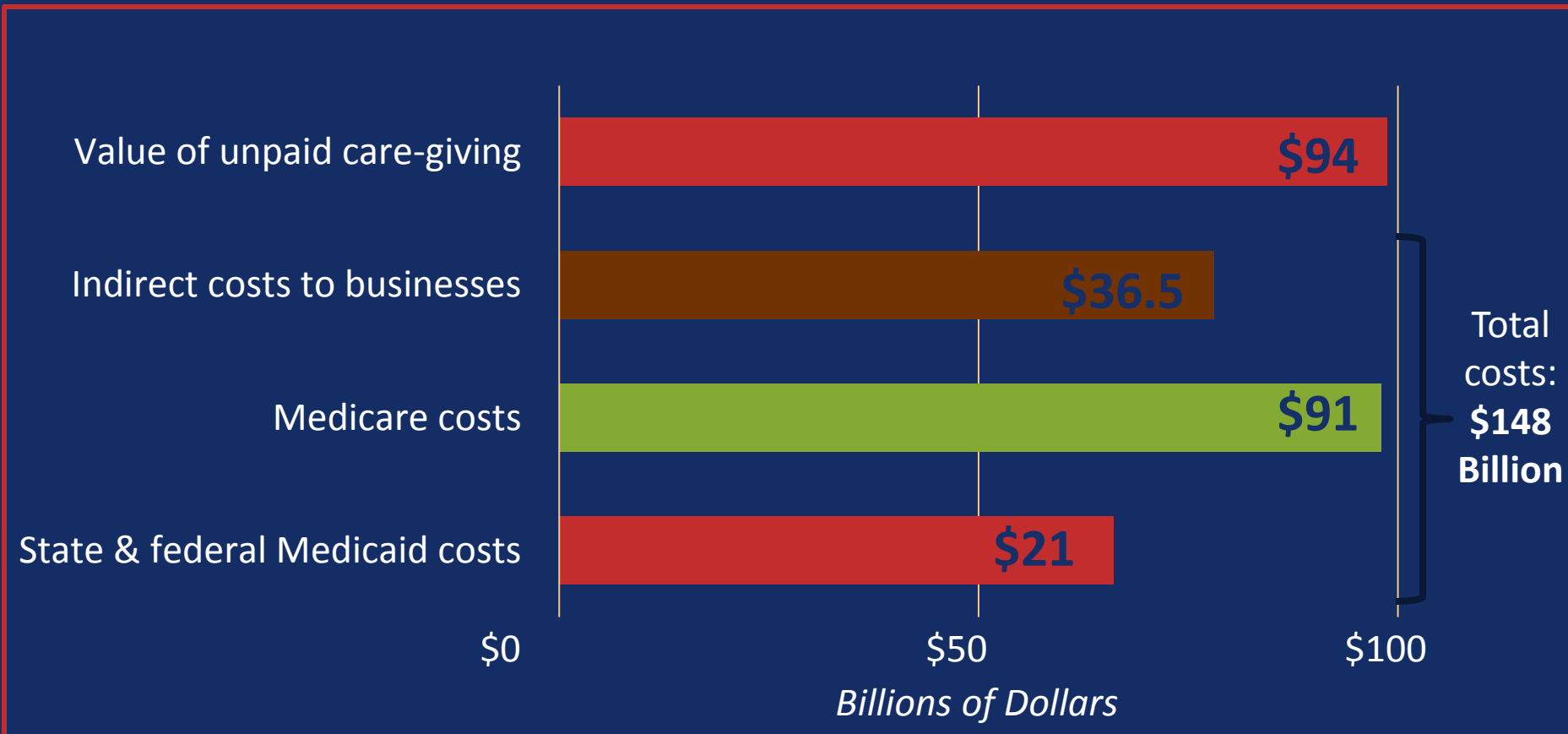


□ Result:

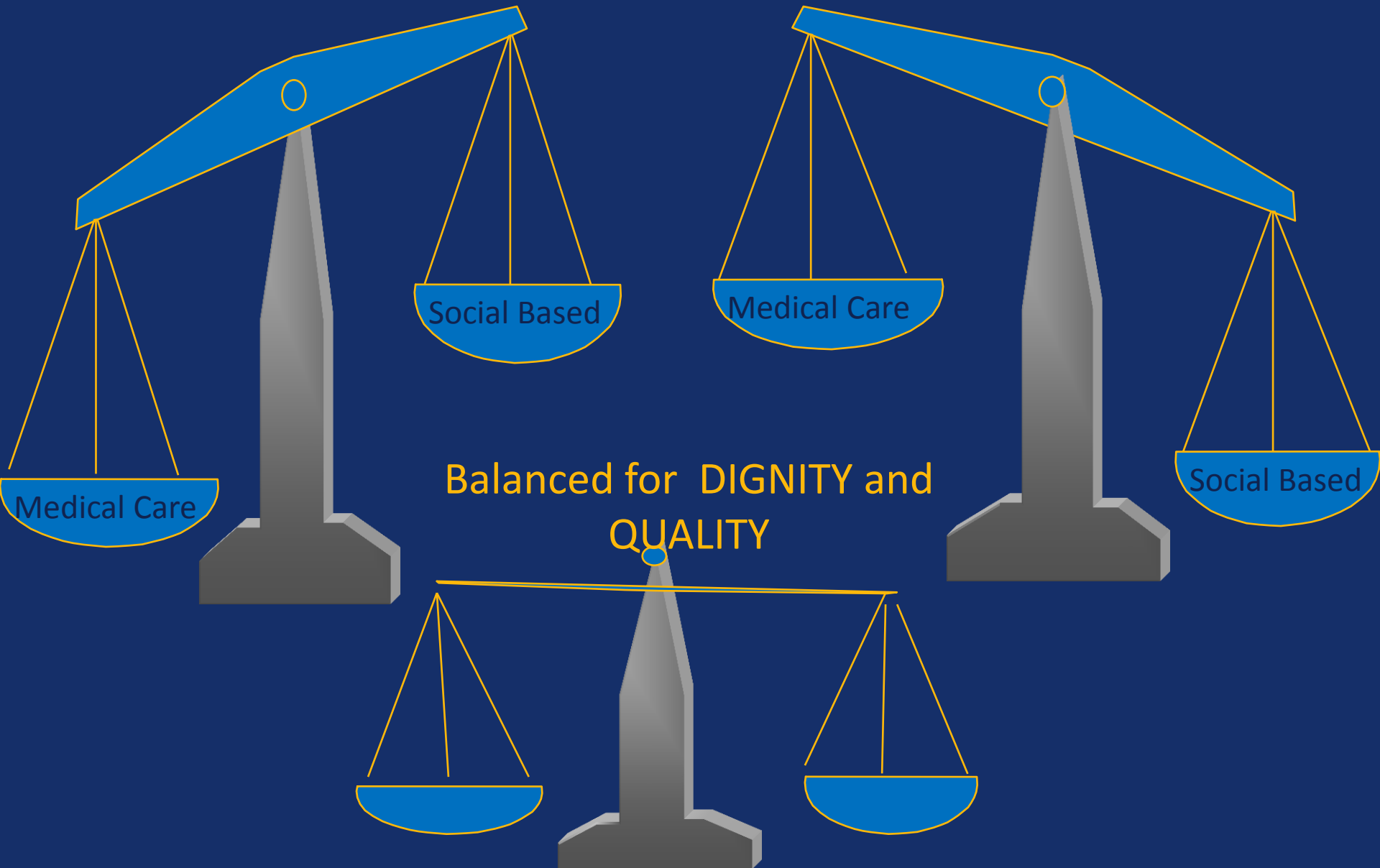
- Less funding for education, infrastructure, middle class wages.
- Unsustainable national debt

Case Study: Dementia

Estimated Yearly Dementia-Related Costs, billions of dollars



HELPING THE SHIFT OCCUR



A Needed Important Framing Lens

From

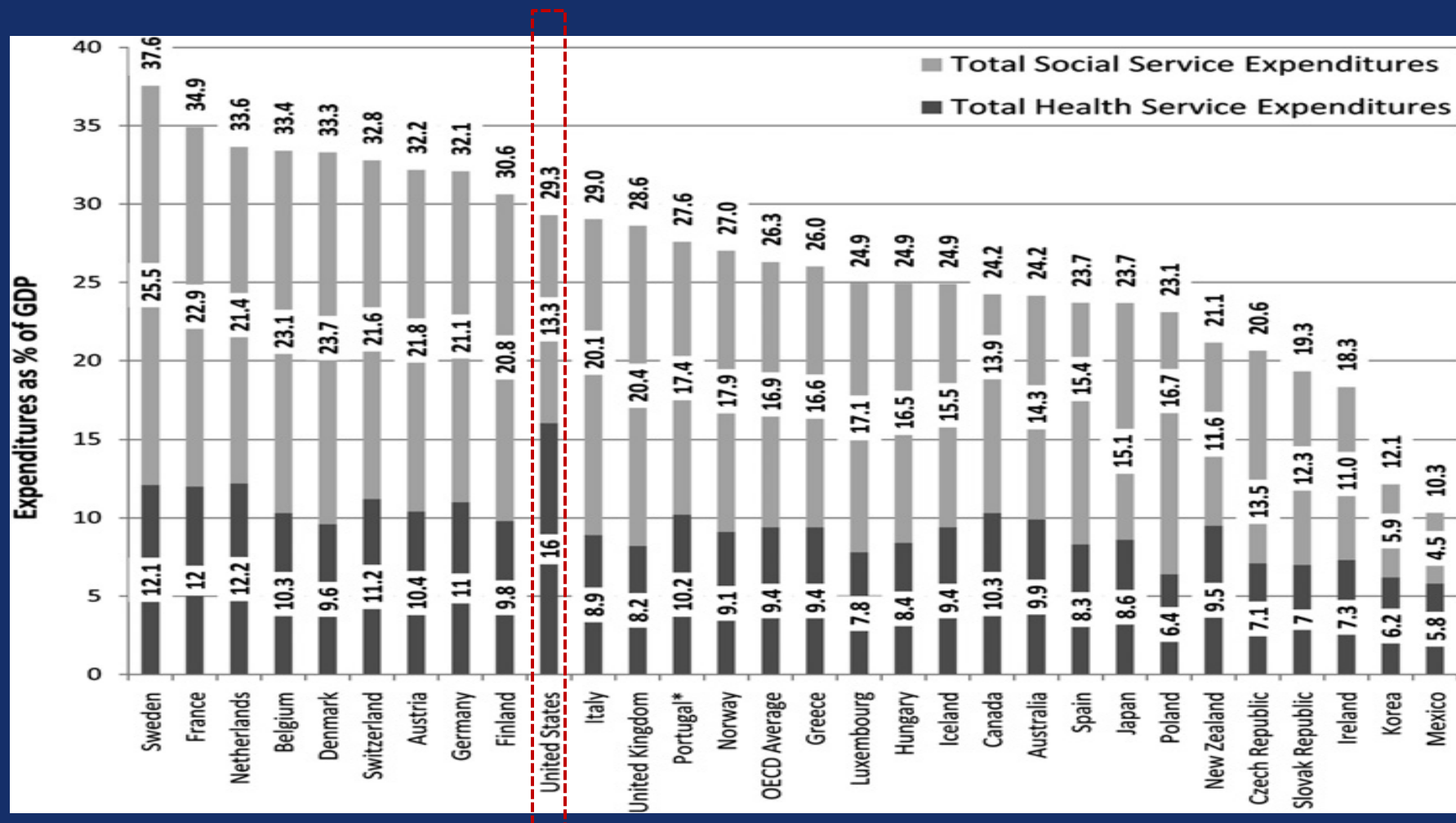
“What’s the
Matter With
You?”

To

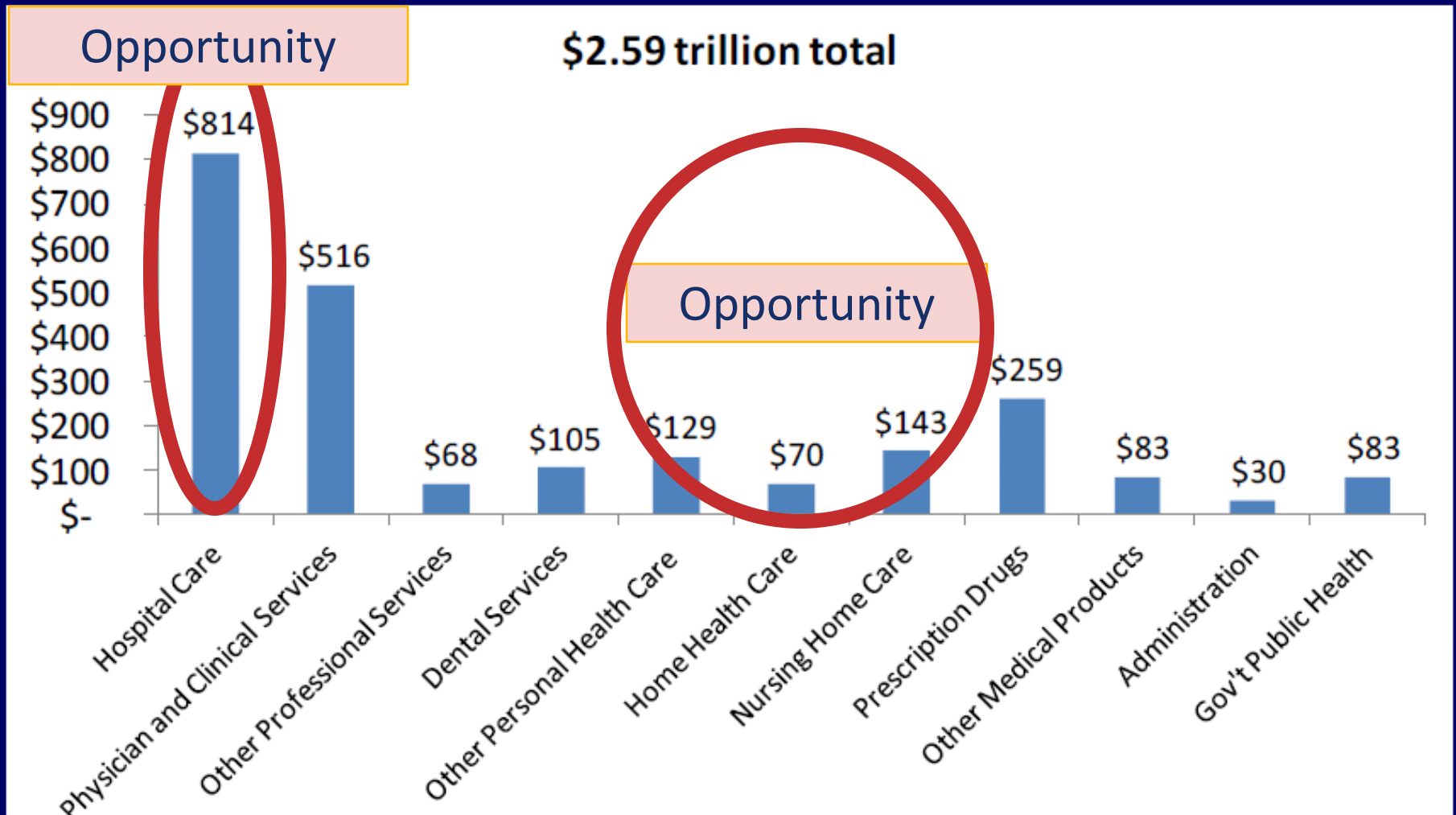
“What Matters
to You?”

(True “Patient
Centered Care”)

Health-service and social-services expenditures for OECD countries, 2005, as % GDP

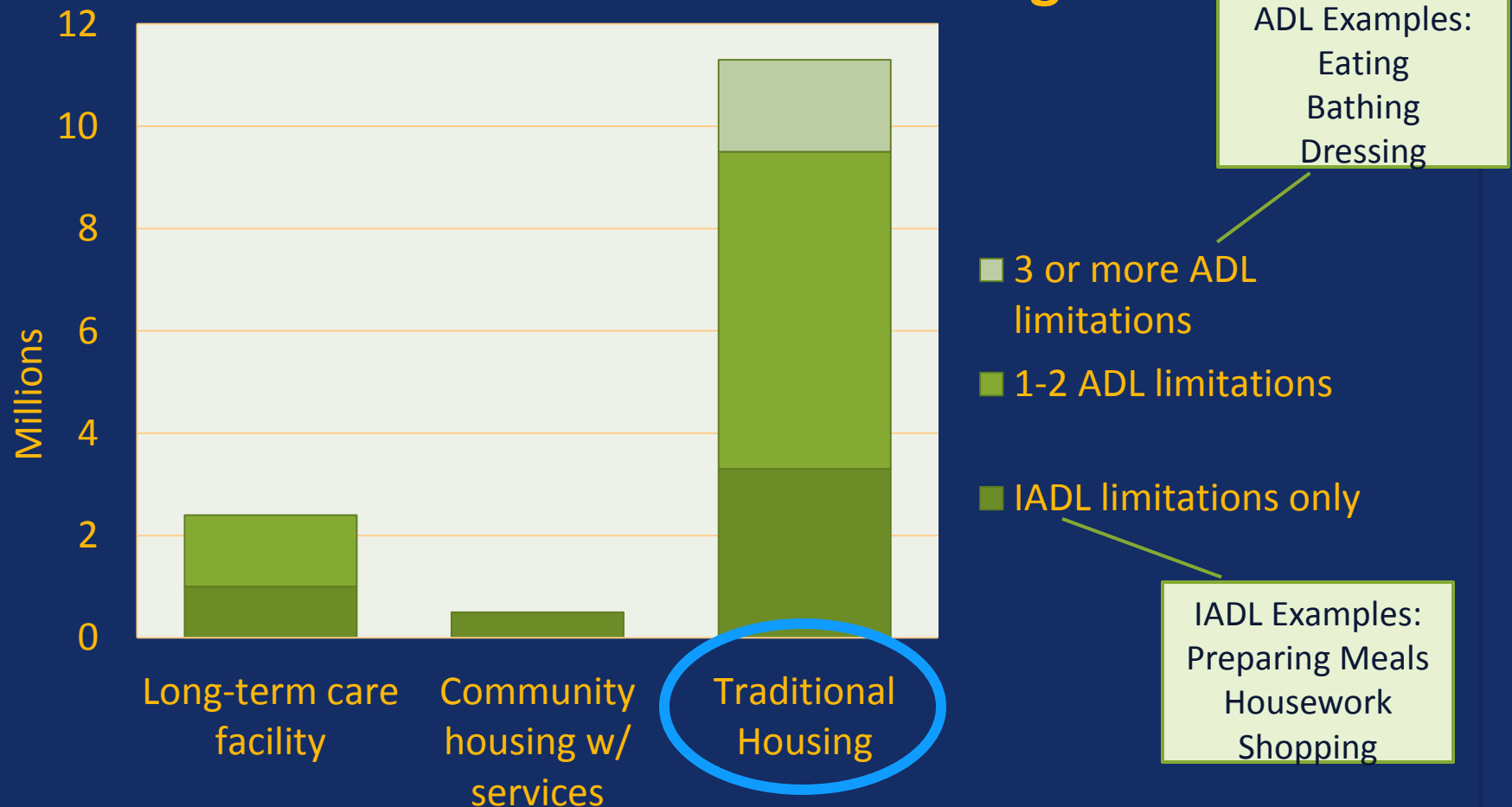


Breakdown of US Costs by Type



Needs vs. Wants

85% if Medicare beneficiaries with activity limitations live in traditional housing



The Triple Aim for the Older Adult

Hospital-Quality and Safety

- ACE-Acute Care for Elders
- Transitions Programs-
Naylor, Coleman, Boost,
Project Red
- NICHE
- Value Based Purchasing
- Partnership for Patients

Better
Health

Maintain best function and
engagement in home and
community: prevention, self care,
coordination

New Metric-Days in Community

Result:
Person Centered and
Safer, Higher Quality

Better Care

Lower
Costs

Save \$\$\$ for
consumer/family, payors,
society-Medicare, Medicaid
Result-resources for more
persons, other societal needs

Opportunities and Tools

Opportunities	Tools
<ul style="list-style-type: none">- California's Coordinated Care Initiative:- Managed Medicaid LTSS- Rural Managed Care Expansion	<ul style="list-style-type: none">- Building Partnerships- Using Data- Communication via Media- Pricing HCBS- Bridging Health and Supportive Services

Counties with Accountable Care Organizations (ACOs)

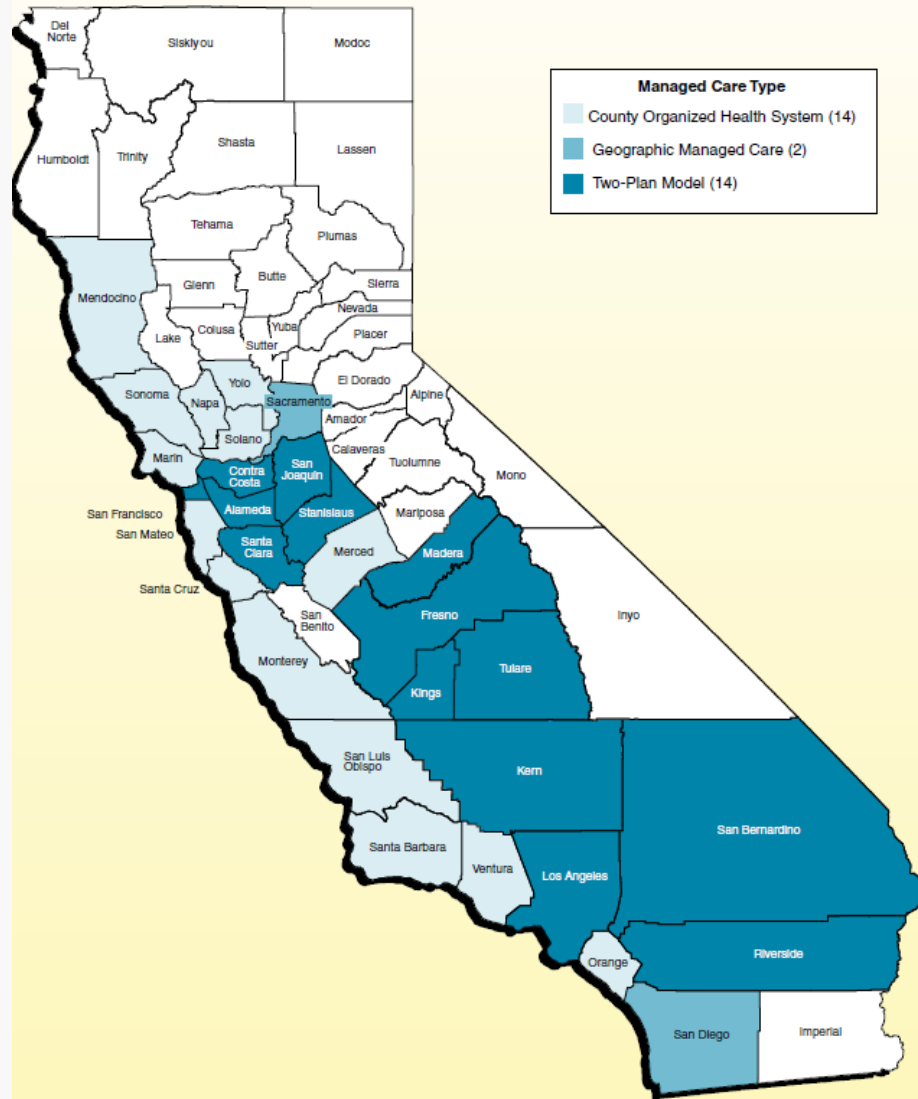


Special Needs Plans



California's Medi-Cal Managed Care Counties (non-rural counties)

California's Medi-Cal Managed Care Counties



Rural Medi-Cal Managed Care Expansion



Coordinated Care Initiative Counties





New Zealand Health Care Changes 2013

- Here is an example from Manukau County, New Zealand of a substantial effort to strengthen the health system by implementing a more local and integrated care experience.
- <http://vimeo.com/65763110>







Let's Work
Collectively
to "Put It
Together!"

We know how
much we need all
"the talents".

Onward and
thank you!

